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FOR IMMEDIATE RELEASE:

STV|DPM Welcomes New Directors of Business Development to its Newton Office

Newton, MA, April 17, 2018 -- STV|DPM is pleased to announce that Sandra Gucciardi and Derek Leclerc have joined its Newton office as directors of business development. STV|DPM is a part of STV, a national award-winning firm that provides a broad range of design and construction management services.

Gucciardi is responsible for business development initiatives in the corporate, industrial, high-tech, and laboratory/life science business sectors. Prior to joining STV|DPM, she spent more than three years as the director of business development for the Boston division of an international relocation firm. With more than 20 years of experience within the A/E/C industry, her track record demonstrates her ability to develop strong relationships with various clients, business partners and colleagues.

Gucciardi holds a Bachelor's of Science in Business Management from Lesley University in Cambridge, MA, and an interior design degree from Seminole College in Sanford, FL. She has her Massachusetts' Realtor's license and is an active member of various design and construction industry groups, including CoreNet, International Facility Management Association (IFMA), Commercial Real Estate Women (CREW), Women in Bio (WIB) and serves on the Board of Directors of the National Association of Women in Construction's Boston Chapter

Leclerc is leading STV|DPM's business development initiatives in the academic and healthcare market sectors. Leclerc brings more than 10 years of business development and marketing expertise in various engineering design & construction-based industries. Prior to joining the firm, he served for five years as the regional sales manager for a leading global manufacturer of high technology products. More recently, for the past three years he was the business development manager for a MEP engineering design firm outside of Boston, where he focused on developing and maintaining strategic partnerships across the healthcare, higher education and science and technology market areas.

Leclerc holds a Bachelor's of Science in Business Management from Keene State College in New Hampshire where he graduated with academic honors. He is an active member of various design/construction industry organizations, including New England Healthcare Engineers Society (NEHES) and the Society for College and University Planning (SCUP), and also serves as the communications chair for the Society for Marketing Professional Services (SMPS), Northern New England Chapter.

About STV|DPM: Diversified Project Management (DPM), a leading provider of owner's project management services throughout the greater Boston/New England region, is a part of STV and doing business as STV|DPM. STV|DPM is comprised of more than 70 professionals throughout New England.

Founded more than 100 years ago, STV is a leader in providing construction management, architectural, planning, engineering, and environmental services for buildings, transportation systems, infrastructure, energy and other facilities. The firm is ranked 40th in Engineering News-Record's Top 500 Design Firms survey and 12th in Building Design + Construction magazine's Top 60 Construction Management firms. STV is 100 percent employee-owned.

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